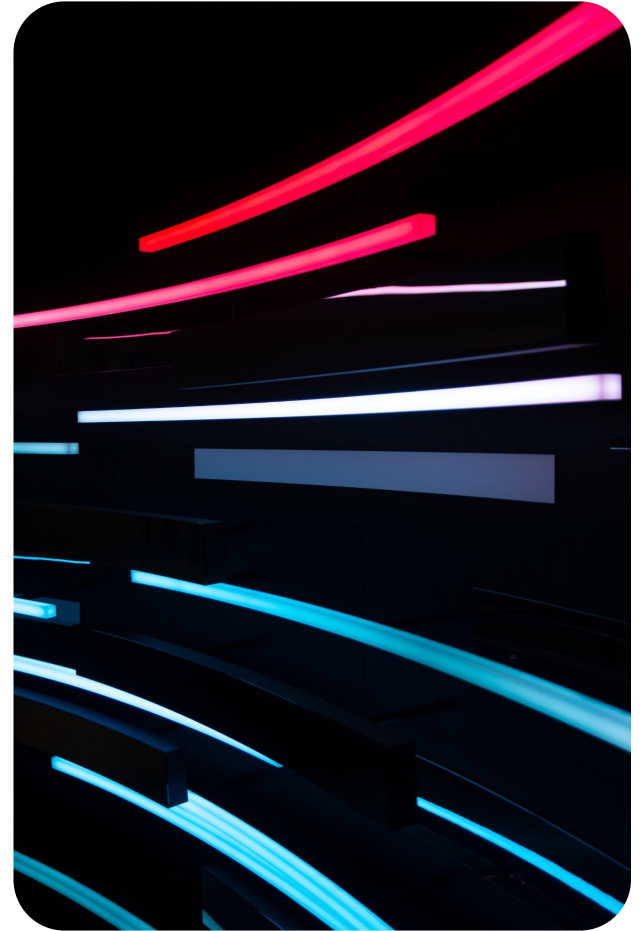




Company Profile

<https://opensource-db.com>

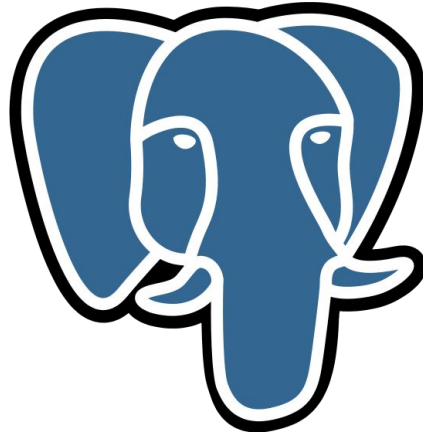




Our Mission - Building for NextGen

<https://opensource-db.com>

OpenSource DB empowers organizations to **accelerate the design, deployment, and scaling** of mission-critical database solutions using PostgreSQL. We combine **industry-proven tools** with the expertise of passionate engineers to **deliver secure, reliable, and high-performing** data infrastructure **across geographies**.





Who are we

<https://opensource-db.com>

OpenSource DB is a leading PostgreSQL-focused company that promotes, distributes, and resells enterprise-ready open-source database solutions from global technology providers such as **Aiven, CYBERTEC, DBaaSNow, DBtune, DigitalOcean, and pgEdge.**

We deliver specialized consulting and implementation services through a team of highly passionate data engineering professionals with deep expertise.

We are an ISO 27001:2013 certified company, committed to maintaining the highest standards of information security.



DPIIT
#startupindia





1. Professional Services - Your one-stop Postgres solution partner

Our certified DB architects offer end-to-end PostgreSQL services from setup and optimization to ongoing support. With a customer-first approach that ensures seamless delivery and complete satisfaction.

2. Architecture Health Check - Maximize reliability through assessment

Our PostgreSQL Practicum features health check modules for audits, best practices, automated backups, and data consistency, offering DBRE-aligned recommendations for short-, mid-, and long-term improvements.

3. Database Security Assessment- Automated CIS benchmarks

We use automated CIS PostgreSQL Benchmark tools to assess security, detect threats, review authentication and access, track changes, and recommend hardening to reduce malware and unauthorized access risks.

4. Migration & Database Development - Seamless migration & Scalable architecture

Our experts provide end-to-end migration from legacy databases like MSSQL, Oracle, or Sybase to PostgreSQL, ensuring zero-disruption through proven frameworks and tailored support.



Exclusive Distributors Of



Product offerings

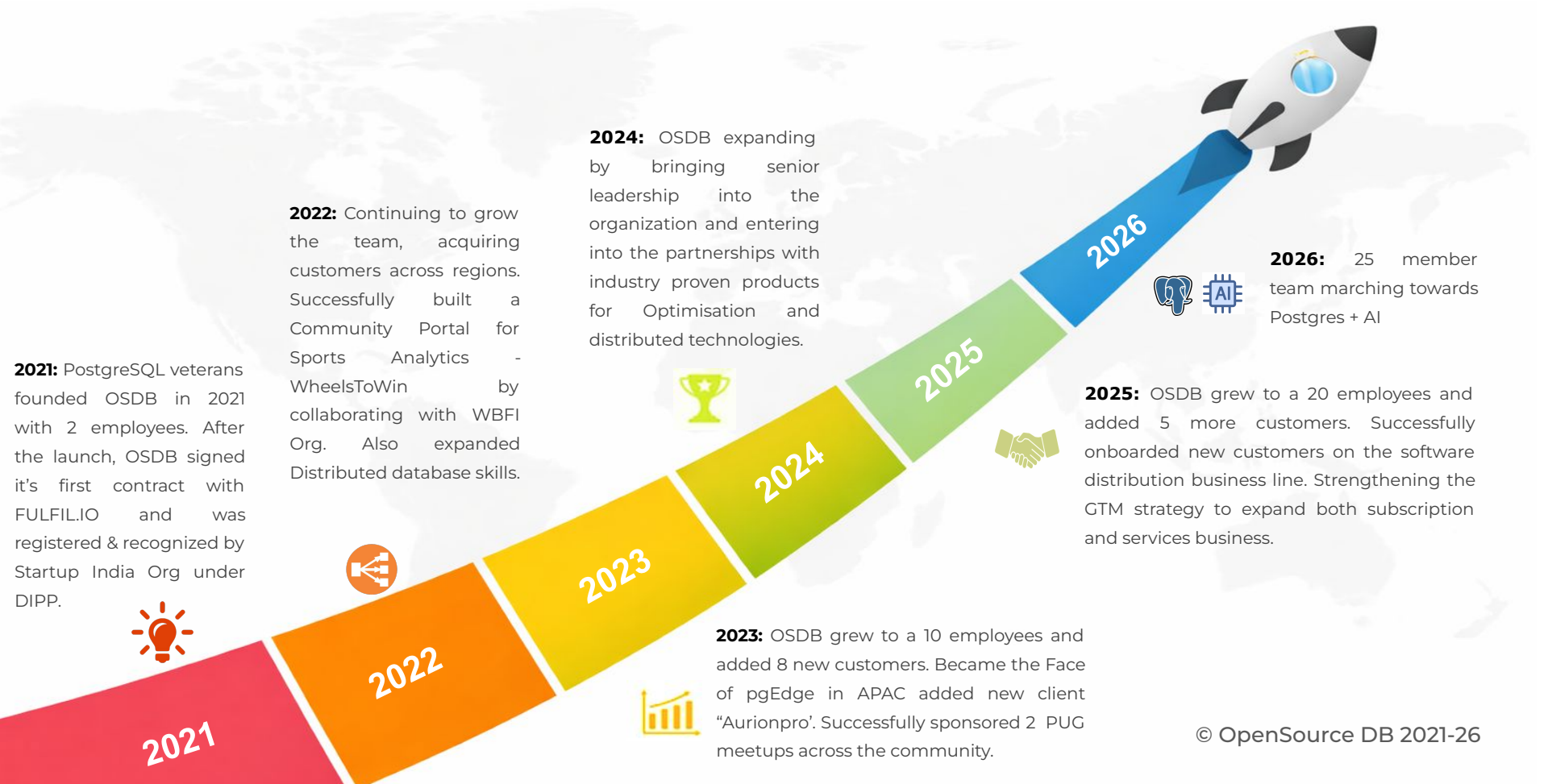
- 01 | DB Optimization As A Service with AI Agents
- 02 | Fully-Distributed Active-Active Postgres
- 03 | Postgres EE - Next Gen DB Security - TDE
- 04 | Enterprise Cloud CSP and OSS Savvy
- 05 | AI-ready Open Source Data Platform
- 06 | AI-enabled Oracle Forms Migration to Java

Service offerings

- 01 | Customized Professional Services
- 02 | One-stop solution for all PostgreSQL needs
- 03 | Cloud Modernisation and Migration Specialists
- 04 | Exclusive Distribution and Sales Enablement
- 05 | Continuous Improvement Through AI Integration
- 06 | Design & Deploy hyper-converged databases



Our Growth



2021: PostgreSQL veterans founded OSDB in 2021 with 2 employees. After the launch, OSDB signed it's first contract with FULFIL.IO and was registered & recognized by Startup India Org under DIPP.



2022: Continuing to grow the team, acquiring customers across regions. Successfully built a Community Portal for Sports Analytics - WheelsToWin by collaborating with WBF1 Org. Also expanded Distributed database skills.

2024: OSDB expanding by bringing senior leadership into the organization and entering into the partnerships with industry proven products for Optimisation and distributed technologies.



2023

2023: OSDB grew to a 10 employees and added 8 new customers. Became the Face of pgEdge in APAC added new client "Aurionpro". Successfully sponsored 2 PUG meetups across the community.



2024

2026



2025: OSDB grew to a 20 employees and added 5 more customers. Successfully onboarded new customers on the software distribution business line. Strengthening the GTM strategy to expand both subscription and services business.

2026: 25 member team marching towards Postgres + AI



OpenSource DB + Aiven <https://aiven.ai/>

Together, we bridge hands-on PostgreSQL consulting and community leadership with the reliability, automation, and flexibility of Aiven's cloud-native platform. Delivering a powerful solution for enterprises looking to modernize their data stack without compromising control or performance.

Aiven provides:

- Production-ready PostgreSQL with 99.99% uptime SLA.
- Seamless provisioning across AWS, GCP, Azure, and more.
- Fully managed services: backups, monitoring, upgrades, high availability.
- Reduces cloud lock-in while boosting Postgres operational maturity.
- Brings AI-backed tuning, observability, and resilience to Postgres environments.
- Empowers customers with choice, control, and community support.



+



aiven
PARTNER



OpenSource DB + CYBERTEC <https://cybertec-postgresql.com/en/>

With the collaboration with CYBERTEC, we are bringing the deeper community expertise and stronger force for us to support our expanding customer base across geographies with end to end solutions and variety of options for our customers.

CYBERTEC provides:

- Expertise in PostgreSQL Consulting and Services
- Comprehensive Training and Workshops
- Customized Database Solutions
- Advanced Tools and Security deployment
- Global Reach and Experience
- 24/7 Support and Maintenance:
- Focus on Open Source
- Strong Partnerships and Collaborations



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OpenSource DB + DBtune <https://dbtune.com/>

By partnering with DBtune, OpenSource DB is set to deliver intelligent, AI-driven database optimization, empowering our customers with operational excellence and reinforcing our leadership in Postgres performance services.

DBtune provides:

- Specialized Database Performance Tuning
- User-Friendly Interface
- Real-Time Monitoring and Alerts
- Customizable Tuning Recommendations
- Extensive Reporting and Analytics
- Integration with DevOps Tools
- Cost-Effective Solution



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OpenSource DB + DigitalOcean <https://digitalocean.com/>

As a proud partner of DigitalOcean Cloud Solution Provider, we combine the reliability of PostgreSQL with the scalability of cloud infrastructure to offer seamless database management, optimization, and support. Enhancing performance, and driving open-source adoption for businesses of all sizes.

Following are some of the DO Services we use:

- **Droplets:** Scalable virtual machines for hosting PostgreSQL databases.
- **Managed Databases:** Fully managed PostgreSQL with automated backups and high availability.
- **Kubernetes:** Container orchestration for scalable PostgreSQL deployments.
- **Storage:** Scalable object storage for backups and logs.
- **Load Balancers:** Distribute traffic across PostgreSQL instances for high availability.



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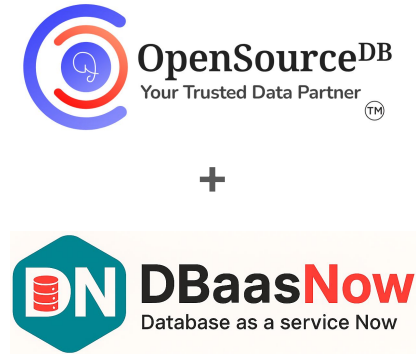




OpenSource DB + DBaaSNow <https://dbaasnow.com/>

Designed to help organizations build scalable, secure, and cost-efficient data platforms. Leveraging deep expertise in enterprise open-source technologies and an advanced Database-as-a-Service platform, the partnership enables businesses to deploy, manage, and optimize databases with greater agility and reliability.

- **Open-Source Database Expertise:** Enterprise support for PostgreSQL and open-source platforms.
- **DBaaSNow Platform:** Automated database provisioning, monitoring, and management.
- **Cloud-Ready Deployment:** Supports on-premises, hybrid, and multi-cloud environments.
- **High Availability & Performance:** Built-in scaling, backup, and reliability.





OpenSource DB + HexaCluster

<https://hexacluster.ai/>

HexaCluster helps organizations' legacy transformation and Oracle-to-PostgreSQL migration. It complements OpenSource DB's PostgreSQL expertise by enabling enterprises to move away from proprietary database systems and adopt modern, scalable architectures. Together, we help organizations reduce licensing costs and accelerate their journey toward open, cloud-ready data platforms.

- **Oracle to PostgreSQL Migration:** Enabling smooth and efficient migration from proprietary databases.
- **Open-Source Transformation:** Helping enterprises adopt scalable PostgreSQL-based architectures.
- **Joint Expertise with OpenSource DB:** Combined strengths in migration, modernization, and PostgreSQL operations.



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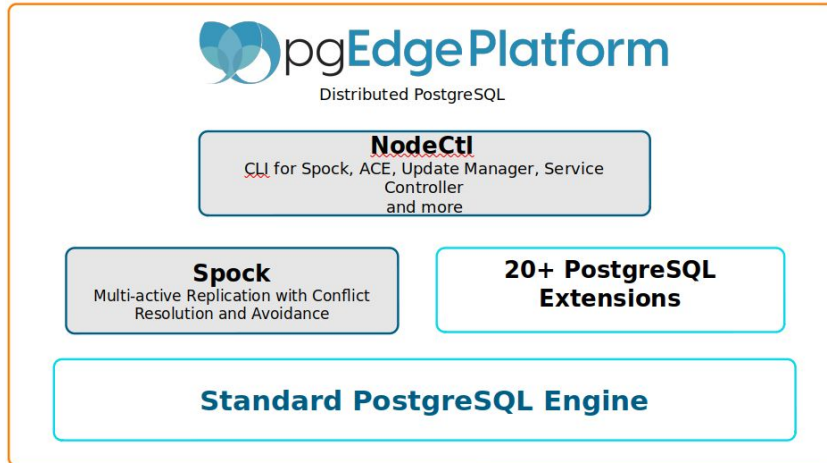


OpenSource DB + pgEdge

<https://pgedge.com>

With this collaboration, we added **much-awaited features** to our services.

- 01 | Multi-Master & Multi-Active Replication
- 02 | Ultra-High Availability
- 03 | Low Latency & Data Residency

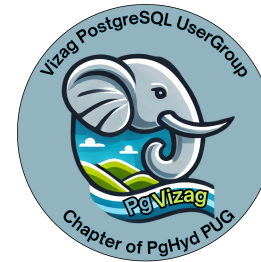


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COMMUNITY EVANGELISM



ONE OF THE PILLARS





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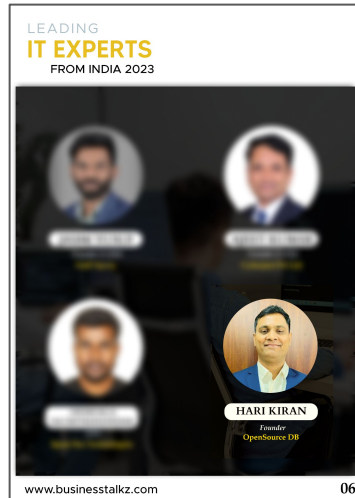




Accomplishments

We are recognized as one of the [Top Open-source Database Service Providers in India](#) by Business Talkz.

[Leading IT Experts from India 2023](#)



[Hari Kiran, Founder recognized by Business Talkz](#)





Thank you. Let's catch up!!



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