

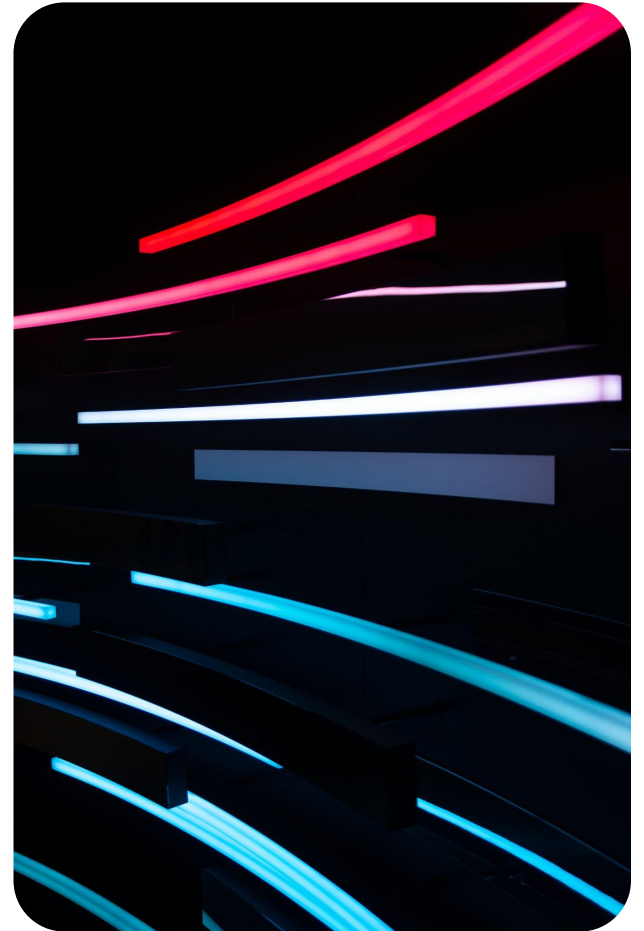


**OpenSource<sup>DB</sup>**  
Your Trusted Data Partner

# OpenSource DB

Your **Trusted** Data Partner

<https://opensource-db.com>





# Who are we

OpenSource DB promotes, distributes and resells Enterprise ready Open-source Software solutions, from [pgEdge](#), [CYBERTEC](#), [DBtune](#) and [DigitalOcean](#).

We also provide services through our highly passionate Data Engineering professionals having extensive experience and expertise in installing, configuring, managing, fine-tuning, maintaining & administering open-source database technologies, predominantly PostgreSQL. We are also a Information Security Management System certified company [ISO 27001:2013](#).

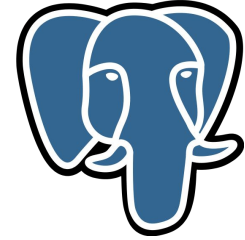
We aim to [minimize time & cost](#) and [maximize](#)

- Database reliability through High Availability and security
- Return on Investment on the Database products through Optimisation
- Integrations by adopting open source database solutions



# OSDB Mission - Building for NextGen

OpenSource DB accelerates the build and deployment of highly critical database solutions across the geographies using PostgreSQL through Industry proven solutions and passionate engineers.



## Value proposition

### Distribution / Partners Of



### Product offerings

- 01 | DB Optimization As A Service
- 02 | Fully-Distributed Active-Active Postgres
- 03 | Postgres EE - Next Gen DB Security - TDE
- 04 | Enterprise Cloud CSP and OSS Savvy

### Service offerings

- 01 | Customized Professional Services
- 02 | One-stop solution for all PostgreSQL needs
- 03 | Cloud Modernisation and Migration Specialists
- 04 | Exclusive Distribution and Sales Enablement



# Our services

1

**Professional Services** - The One-Stop Postgres Solutions. Loaded with a range of professional services, our database solutions architects perform all the tasks ranging from the simplest to the crucial ones seamlessly. With a customer-centric approach, our services are curated to ensure 360-degree customer satisfaction.

2

**Architecture Health Check** - PostgreSQL Practicum comes with inbuilt Architecture Health Check modules that regularize DB checks, Implement Postgres Best practices; perform automated backups and validate the consistency of the data. Provide a comprehensive analysis of Short/Mid/Long term solutions and DBRE practices.

3

**Database Security Assessment** - Our automated CIS Postgres Benchmark modules analyze known threats to prevent attacks and mutating malware. In addition, manifold security layers and authentication processes scrutinize database login, and modification and keep track of all changes.

4

**Migration & DB Development** - As experts of Postgres databases, we offer flexible Migration Consulting services to support your team during the transition journey to PostgreSQL. We have extensive experience in successfully migrating from MSSQL Server/Oracle/IBM Informix to PostgreSQL.

5

**Database Optimisation & High availability** - Our Database Experts will Use the Industry proven solutions and tools, configure / tune your Database platform for the optimal performance with least resources and deploy the high availability solutions with distributed database technologies.



# Our growth

**2021:** PostgreSQL veterans founded OSDB in 2021 with 2 employees. After the launch, OSDB signed it's first contract with FULFIL.IO and was registered & recognized by Startup India Org under DIPP.



2021

**2022:** Continuing to grow the team, acquiring customers across regions. Successfully built a Community Portal for Sports Analytics - WheelsToWin by collaborating with WBFI Org. Also expanded Distributed database skills.



2022

2023



**2024 H2:** OSDB expanding by bringing senior leadership into the organization and entering into the partnerships with industry proven products for Optimisation and distributed technologies.



2024 H1



2024 H2

**2024 H1:** OSDB grew to a 20 employees and added 5 more customers.

**2023:** OSDB grew to a 10 employees and added 8 new customers. Became the Face of pgEdge in APAC added new client 'Aurionpro'. Successfully sponsored 2 PUG meetups across the community.

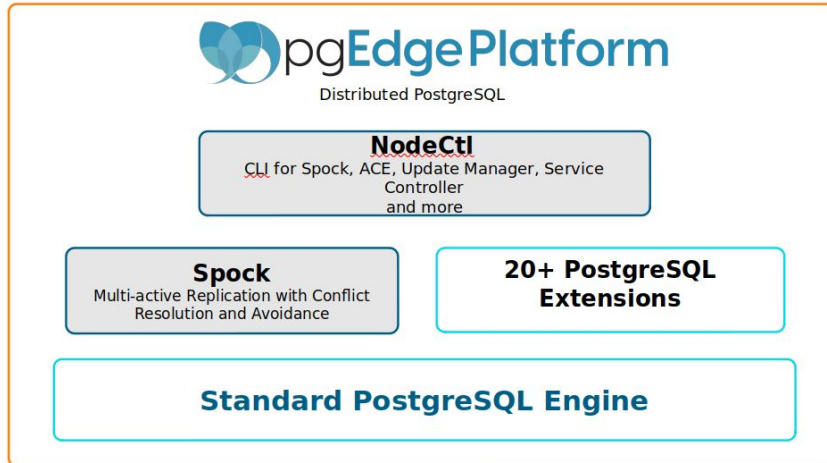




# OpenSource DB + pgEdge (<https://pgedge.com>)

With this collaboration, we are aiming to add **much-awaited features** to our services.

- 01 | Multi-Master & Multi-Active Replication
- 02 | Ultra-High Availability
- 03 | Low Latency & Data Residency



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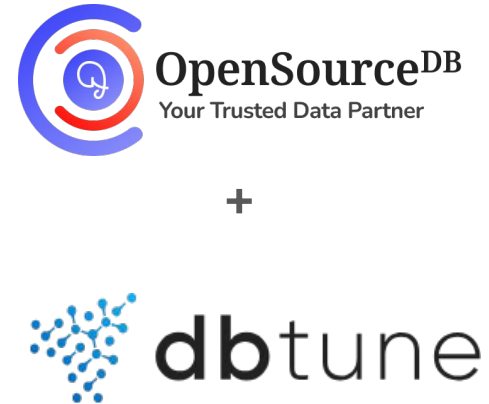


# OpenSource DB + DBtune <https://dbtune.com/>

With the collaboration with DBtune, we will be strengthening our position and add much needed database operational efficiency to our customers.

DBtune provides:

- Specialized Database Performance Tuning
- User-Friendly Interface
- Real-Time Monitoring and Alerts
- Customizable Tuning Recommendations
- Extensive Reporting and Analytics
- Integration with DevOps Tools
- Cost-Effective Solution





# OpenSource DB + CYBERTEC <https://www.cybertec-postgresql.com/en/>

Our strategic and exclusive partnership with OpenSource DB brings together deep community expertise and cutting-edge PostgreSQL solutions, reinforcing our commitment to delivering comprehensive, end-to-end database services.

OpenSource DB provides:

- Expertise in PostgreSQL Consulting and Professional Services
- Comprehensive Training and Workshops
- Customized Database Solutions
- Global Reach and Experience
- Focus on Open Source



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# OpenSource DB + DigitalOcean

<https://www.digitalocean.com/>

As a proud partner of DigitalOcean Cloud Solution Provider, we combine the reliability of PostgreSQL with the scalability of cloud infrastructure to offer seamless database management, optimization, and support. At OpenSource DB, we're committed to fostering growth, enhancing performance, and driving open-source adoption for businesses of all sizes. Following are some of the DO Services we use:

- Droplets: Scalable virtual machines for hosting PostgreSQL databases.
- Managed Databases: Fully managed PostgreSQL with automated backups and high availability.
- Kubernetes: Container orchestration for scalable PostgreSQL deployments.
- Storage: Scalable object storage for backups and logs.
- Load Balancers: Distribute traffic across PostgreSQL instances for high availability.



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# Our Clientele



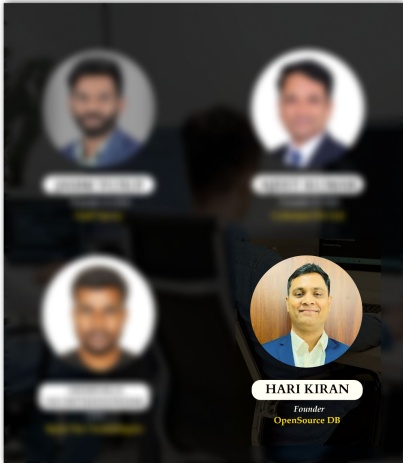


# Accomplishments

We are recognized as one of the [Top Open-source Database Service Providers in India](#) by Business Talkz.

## [Leading IT Experts from India 2023](#)

LEADING  
**IT EXPERTS**  
FROM INDIA 2023



## [Hari Kiran, Founder recognized by Business Talkz](#)

**Hari Kiran – OpenSource Databases to Enterprise Customers to maximize their business potential using SaaS**



Hari Kiran, Founder, OpenSource DB (OSDB)



# Thank you. Let's catch up!



**Hari P Kiran**  
Founder & Principal  
+91 9000 777 051

[harikiran@opensource-db.com](mailto:harikiran@opensource-db.com)

**Amaralingeswara Rao Kaka**  
Chief Operating Officer  
+91 9880 222 720

[amar.kaka@opensource-db.com](mailto:amar.kaka@opensource-db.com)

